SECURE YOUR FUTURE WITH ONLINE STUDY

AUSTRALIA AND NEW ZEALAND'S TENDER TRAINING SPECIALIST

www.tendertrainingcollege.com.au

tender training COLLEGE

ONLINE COURSES
WHY STUDY ONLINE

Our online courses offer you the freedom and flexibility to learn new skills when it is convenient for you.

Learn how to improve your tender writing, or the key steps to prepare a bid, or how to price your tender competitively.

COURSES ARE DESIGNED FOR INDIVIDUALS IN EITHER:

- **Small to medium-sized business and not-for-profits**
- **Large corporate businesses**

We know the size and complexity of tenders varies depending upon the size of business you work in. So, we have designed our courses so that you learn only the skills that are relevant for the size of tenders you complete.

Our small business course are designed to be succinct and completed efficiently so that you can get back to business as soon as possible.

Courses for people in larger companies are slightly longer and more complex to reflect the more complicated tenders they complete.

AFFORDABLE AND ACCESSIBLE

Cost effective training which can be accessed via the Internet

INSTANT ACCESS

Start studying straight away with our online courses

STUDY ON ANY DEVICE

Complete your study when and how it suits you

FREE SUPPORT

Offline and online support while you study

TRAINING NOTES

You will receive notes to support your training course

NEED HELP DETERMINING WHICH TRAINING PATHWAY IS BEST FOR YOU?

CALL US ON 1300 414 000 TO DISCUSS YOUR REQUIREMENTS.

ABOUT US

Tender Training College was established in 2017 by Kate Burrows, one of Australia's most successful tender consultants.

Kate has helped businesses win more than $25 billion in new contracts and has spent more than 15 years coaching business professionals on how to improve their tendering performance.

"I have seen how stressful, time consuming and costly tendering can be if not done correctly – particularly, when there is a lot at stake.

"I am passionate about empowering professionals with the knowledge and skills to take the guesswork out of tendering, and to be more efficient and successful."

WHAT OUR CUSTOMERS SAY

"I have been lucky to see the financial gain from this course as only today my company was awarded a tender that I was lead bid manager on."

Wayne Nicholson
Sales Manager
ARA Fire, Queensland

"Great short course which I'm confident will prove to be very useful in the future!"

Paul Barras
Executive Assistant
Anchor Inc, Melbourne

"I recently completed the Introduction to Tenders and Tendering Certificate with no background knowledge on this subject. The program was easy to follow, format well designed, and after completion I have gained essential knowledge and a clear understanding of the steps supporting the process."

Magdalene Julius
Safety Health Environment and Quality Manager, Drain Cleaning Services, Sydney

COURSES FOR SMALL AND MEDIUM-SIZED BUSINESS AND NOT-FOR-PROFIT PROFESSIONALS

Online certificates for professionals who are required to put together small and medium tenders on their own, or as part of a small tender team.

Designed especially for the type of tenders that you normally complete.

- Affordable and easy to complete
- Short succinct modules – designed to be completed in one hour each
- Address key issues that small business face when preparing tenders
- Engaging animated videos for ease of learning
- Easily applied strategies for your next tender.

Tender Fundamentals Certificates 1 and 2

Get the knowledge of the tendering basics and practical tips to get started in tendering and prepare a winning bid.

LEARN MORE >

Tender Writing Certificate

Learn a step-by-step process to write a top-scoring tender response that is compliant and compelling.

LEARN MORE >

Tender Pricing Courses

Understand the key elements of preparing a winning tender price to put you ahead of the competition.

LEARN MORE >

Review My Tender Online

Submit your draft tender response for an independent evaluation by our expert trainers before you submit it to the client.

LEARN MORE >

Tender Essentials Package

- Tender Fundamentals Certificates 1 and 2
- Tender Writing Certificate

LEARN MORE >

Tender Essentials Plus+ Package

- Tender Fundamentals Certificates 1 and 2
- Tender Writing Certificate
- Tender Pricing Fundamentals Certificate

LEARN MORE >

COURSES FOR PROFESSIONALS IN LARGE BUSINESS

Online certificates for professionals who participate in complex, high-value tenders as part of a large tender team.

Our courses are designed especially for the type of tenders that you typically complete.

Key features include:

- Comprehensive content to enhance your professional development
- Address key issues that professionals face when preparing tenders
- Engaging content for ease of learning.

Introduction to Tenders and Tendering Certificate

Obtain the knowledge of the tendering basics, and how to participate as a valuable member of a bid team.

LEARN MORE >

Develop and Write Winning Tender Content Certificate

Learn how to develop content for answering a tender question, and write it in a winning format.

LEARN MORE >

Tender Pricing Courses

Understand the key elements of preparing a winning tender priceto put you ahead of the competition.

LEARN MORE >

Review My Tender Online

Submit your draft tender response for an independent evaluation by our expert trainers before you submit it to the client.

Tender Equipped Package

- Introduction to Tenders and Tendering Certificate
- Develop and Write Winning Tender Content Certificate

LEARN MORE >

Tender Equipped Plus+ Package

- Introduction to Tenders and Tendering Certificate
- Develop and Write Winning Tender Content Certificate

LEARN MORE >

tender training COLLEGE

1300 414 000

Suite 703, Level 7, 155 King Street,
Sydney NSW 2000 Australia

support@tendertrainingcollege.com.au

www.tendertrainingcollege.com.au